



**Title:** Commercial Analyst  
**Location:** Lansing, Michigan, United States  
**Function:** NA Business Development  
**Details:** Permanent, Full-Time  
**Date posted:** 10/27/2022

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EDL owns and operates a global portfolio of power stations in Australia, North America and Europe. Our vision is to be the leading global producer of sustainable distributed energy. At EDL, we are playing a key role in the world's transition from traditional energy sources to decarbonised solutions.

Reporting to the NA Commercial Director, the Commercial Analyst will be responsible for supporting the commercial activities within the Renewable Natural Gas projects. The position will be responsible for creating economic value through the successful management of the environmental attributes created by the RNG projects.

### **Key Responsibilities**

- Excel based data analysis to support commercial optimization of existing projects
- Drive coordination of quarterly Weaver QAP audits
- Ensure data integrity for timely and accurate reporting of audit materials
- Drive the initial RFS certification of new RNG projects, coordinating data requests and submissions
- Support Accounting Team with creation of Policy and Procedures for new RNG and RIN processes
- Coordinate and oversee communications between a variety of RNG stakeholders (including partners, utilities, landfill owners, and other commercial counterparties)
- Creating and increasing channels to market
- Actively market RINs to viable counterparties including through direct outreach to refiners and/or brokers as well as on over the counter exchanges
- Analyse, synthesize and present recommendations on new value creation opportunities to senior management
- Monitoring industry and competitor websites

### **Qualifications and Experience**

- Bachelor's Degree in Business / Commerce / Finance
- 3+ years' experience in the energy industry, with exposure to RNG projects a plus
- Ability to balance and prioritize multiple projects to meet goals and deadlines
- Proven ability to work collaboratively and cohesively in a team environment
- Deal experience is a plus; comfortable with contract terms and negotiations

EDL is committed to creating a diverse and inclusive environment and is proud to be an equal opportunity employer.

To apply, please send your current resume and cover letter to [employment@edlenergy.com](mailto:employment@edlenergy.com), referencing the title of this role.

**Applications open until position filled**